



ARIZONA-MEXICO COMMISSION REAL ESTATE COMMITTEE

THURSDAY JUNE 1, 2017
2:45 - 5:45PM



Event Location

Montelucia Omni Resort & Spa
4949 E. Lincoln Dr.
Scottsdale, AZ 85253

Committee Meeting Room: Valencia C

PROGRAM FEATURES

- ◆ Panel Discussions with Industry Professionals from Arizona & Mexico
- ◆ Benefits to International Collaboration
- ◆ Real Estate Practices in Arizona & Sonora
- ◆ Real Estate Property Registry, Real Estate Trusts
- ◆ International Investment
- ◆ ***Arizona & Sonora Real Estate Continuing Education (3 Hours Legal Issues CE)**

REGISTER NOW!

- AMC SUMMIT– www.azmc.org— **SOLD OUT**
- REAL ESTATE COMMITTEE– Only \$50.00 (**Discount Code:AZREAL17**)
Reservation required in advance. Visit www.azmc.org. Deadline: Register Now
- **Questions?** Contact Louis Dettorre at Ldettorre@azre.gov or Ricardo Luna at Rluna@az.gov
- **Sponsorships Available** - For information, contact Karin Jimenez at Kjimenez@az.gov

***Sponsor School: Commercial Real Estate Seminars**
20343 N. Hayden Rd. Ste. 105-160
Scottsdale, AZ 85255
(480) 251-5338



2:45 PM Welcome & Introductions

- Judy Lowe, Commissioner, ADRE and RE Committee Co-chair
- Michael Hammond, CEO, Cushman & Wakefield | PICOR and RE Committee Co-Chair

2:50 PM Overview of Committee Action Plans

- Judy Lowe, Commissioner, ADRE and RE Committee Co-chair
- Rafael Gastélum Salazar, Executive Vocal, ICRESON and RE Committee Co-Chair

3:00 PM Arizona's Rich History of Land Entrepreneurs and Con Men

- Grady Gammage Jr., Gammage & Burnham

3:40 PM Panel 1: Arizona & Sonora Real Estate Development and Investment Opportunities

Moderator – Randall Lindsey, Torres Lindsey, PLC

Panelists:

- Luis Felipe Seldner Jr., Director of the Offshore Group
- George Stamos, Owner, Zara Investments
- Juan Garcin, Director & Owner, MicroMex, Inc.
- Nikita Kyriakis, Las Mariposas Land, LLC.
- Marcel Dabdoub, CID Holdings LLC.
- Raymundo García de León, CEO, Derox Residential Investments

4:30 PM Break (15 min.)

4:45 PM Fausto Cesar Soto Lizarraga, Director of Urban Development, Puerto Peñasco

- Federal Zone on Beachfront Properties

4:55 PM Panel 2: Update on Current & Future Action Items, and Real Estate Practices

Topics Include:

- Condominium Property Regime in Sonora
- Trust Transfer Strategy
- Partnership with Arizona State University
- Increasing Professionalism of Real Estate Professionals in Arizona & Sonora
- Foreign Investor Office Established in Sonora

Moderator – Randall Lindsey, Torres Lindsey, PLC

Panelists:

- Rafael Gastélum Salazar, Vocal Executive, ICRESON and RE Committee Co-Chair
- Judy Lowe, Commissioner, ADRE and RE Committee Co-chair
- Francisco Manzo Taylor, Public Notary No.26 Puerto Peñasco, Sonora
- Andres Ibarra Salgado, President, Consejo Empresarial, Nogales A.C.
- Mark Stapp, Executive Director, Masters of Real Estate Development, Arizona State University
- Jose Alberto Vélez Vejar, Director Liaison and Coordination with Municipalities, ICRESON

5:30 PM Call to Public - Questions and Answers

5:45 PM Adjourn