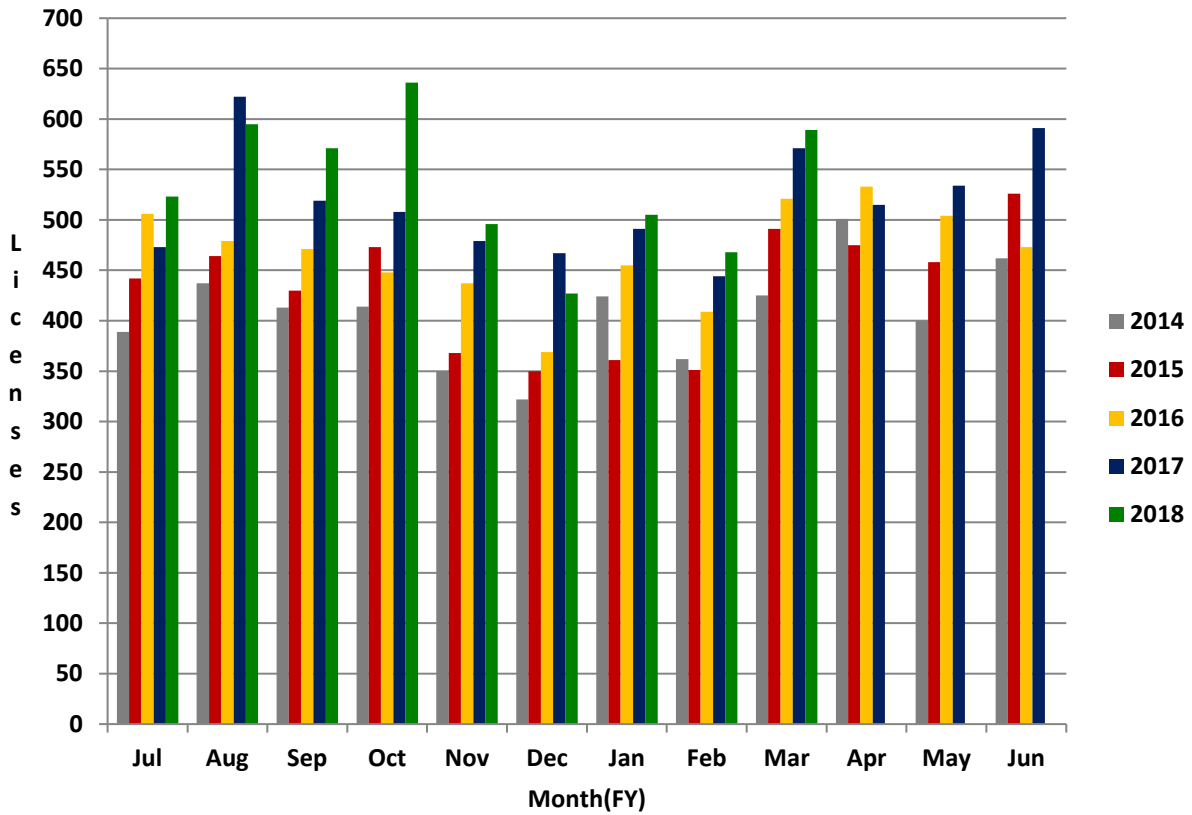


## Salesperson Original Licenses



| Sales Original Licenses |     |     |     |     |     |     |     |     |     |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|                         | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| 2013                    | 334 | 280 | 331 | 389 | 457 | 375 | 389 | 437 | 413 | 414 | 350 | 322 |
| 2014                    | 424 | 362 | 425 | 501 | 400 | 462 | 442 | 464 | 430 | 473 | 368 | 350 |
| 2015                    | 361 | 351 | 491 | 475 | 458 | 526 | 506 | 479 | 471 | 448 | 437 | 121 |